



Special Edition

ANM

NEWS

Highlights from Colombia's
Mining Authority





**Mining is a strategic sector
for colombian economy.**
It hasn't stopped.

➤ **Historical numbers
in 2016**

Gold: + 4.6%

Coal: + 5,6% (90.5 M/ton, the largest production in history)

Nickel: + 1%

Emeralds: + 14%

➤ **Approval of environmental licenses for two large-scale
and two medium-scale gold projects**

➤ **The peace in Colombia is an opportunity for Mining.**
The end of the conflict will also allow more business opportunities.

COLOMBIAN NEWS

Colombia's Mining Authority

Special Edition

1 Concertation process
with local government

2 Efficient procedures

3 Improving customer services

4 Inter-institutional
coordination

1. Concertation process with local government



New Colombian Mining reality implies the development of Integral coordination, and coexistence around soil use

1. Concertation process with local government

CHARACTERIZATION

FIELD STRATEGY

MEETING WITH MAYOR

Goals

14 concerted municipalities



Contract modifications

1,762 Total 2016

132 Prorogation

491 Cessions

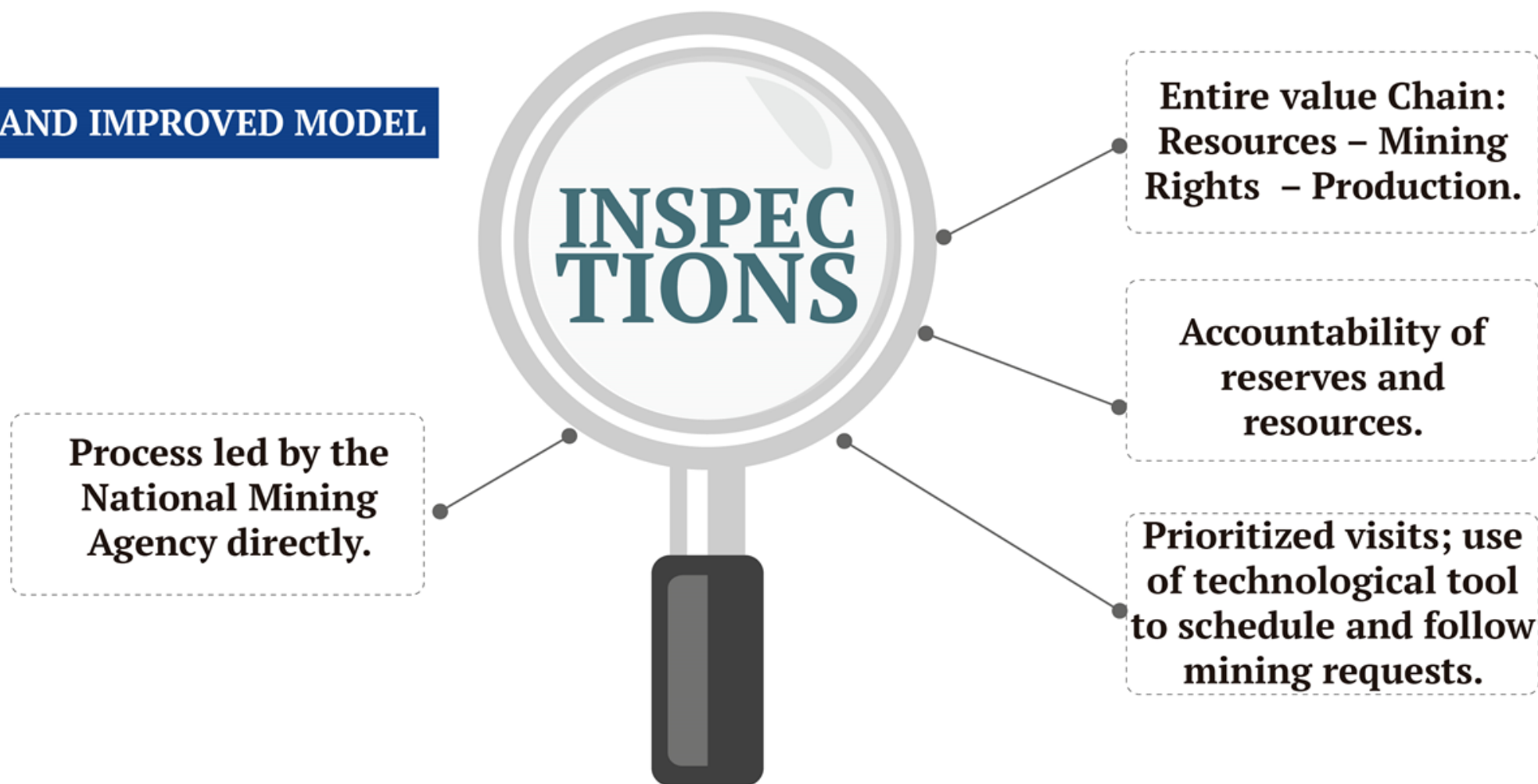
Qualified Human Resources

Standardized Evaluation Criteria



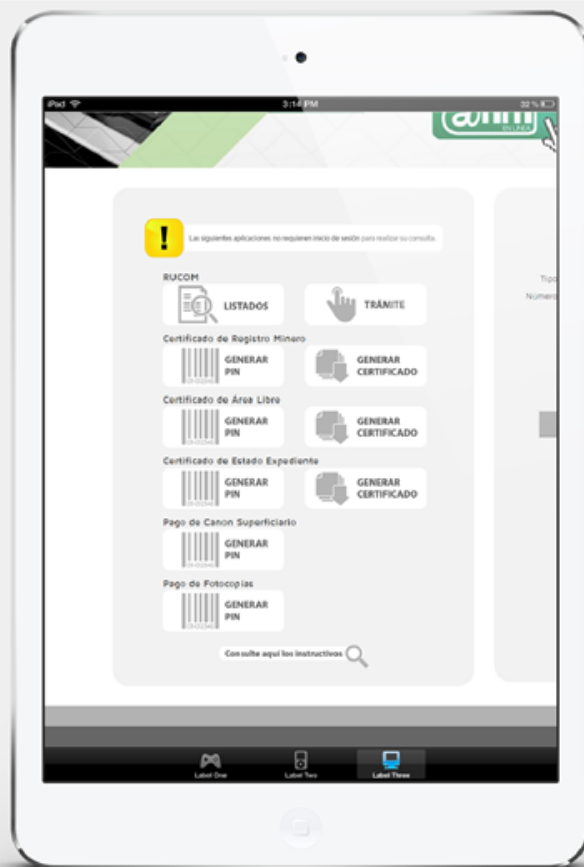
2. Efficient procedures

NEW AND IMPROVED MODEL



3. Improving customer services

• ONLINE SERVICES •



ANM just
a **click** away



Facilitate
processes for miners

- ✓ More transparency
- ✓ More efficiency

Online
services available

- Certificate of Free Area
- Certificate of Mining Registry
- Payment of surface fee
- RUCOM

• PROMOTION STRATEGY •

New promotion
strategy

- ✓ **Established companies**
 - Personalized support
- ✓ **Potential new investment**
 - Private Equity Merge & Acquisitions

4. Inter-institutional coordination

Inter-institutional coordination and communication

- ▶ Environmental authorities
- ▶ Police and military authorities
- ▶ Mayors and Governors
- ▶ Ministry of Mines and Energy
- ▶ Others Ministries and Agencies



AGENCIA NACIONAL DE
MINERÍA



Thank you